

Field Account Executive- HRO Division

Contact: AUTOMATIC DATA PROCESSING

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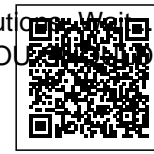
Address:

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Price:

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DetailsApply ADP is searching for the next ... Outside Sales Account Executive -- Resource SolutionTHANKS FOR CLICKING! Let us tell you some more...Does the thought of winning sales, driving a business forward, and achieving serious results bring you a crazy amount of joy? #goaldiggerAre you ready to jump out of your comfort zone to conquer challenges, think big, and take risks that help you and your clients accomplish greatness? (Talk about win-win.)More importantly, do you love networking and thrive in a fast-paced, collaborative environment? (Oh yes, we used the "L" word and it's that serious.)Sound like you? Then #hellowork! This is just the opportunity you've been waiting for.At ADP, we believe people make great companies, not the other way around. Our people make all the difference in delivering innovative HR solutions that help companies of all sizes operate more efficiently and help professionals around the world do their jobs better. And our sales team is at the center of it all. Interested in pulling up a chair yet?As an Outside Sales Account Executive on the ADP Human Resource Outsourcing (HRO) Services sales team, you'll win new business and close sales for ADP's cloud-based HR Solutions. With a little help from our top-notch sales training, you'll be set up for success to make an impact and drive our business forward starting day one. It gets even better: When you make a name for yourself at ADP, doors will open for advancement opportunities, industry-leading compensation, and even luxurious trips. Is this you?Entrepreneurial spirit. A dreamer and a doer who is optimistic about possibilities, passionate about seeing visions come to life, and takes thoughtful risks to get there.People person. A relationship builder who connects with people and values friendship and fun.Insatiable appetite to learn. Driven by continuous learning with an insatiable hunger to grow, become, do, share, and give more.Fearless leader. Embraces challenges and knows no boundaries.Trusted Advisor. Lives integrity and delivers on promises ... every time. WHAT YOU'LL DO:Drive our Business ForwardCultivate a targeted list of companies to win new business, close sales, and reach sales targets.(Really, it's that simple.)Work with a targeted list of small businesses within a defined geographic territory to uncover the true needs of their business and recommend the right ADP solutions.Turn Prospects into Loyal Clients and Raving FansImplement a top-down sales strategy targeting Presidents, CEOs, CFOs and Owners to build a network with C-level executives. Now that's what we call networking!Deepen Relationships Across the ADP



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