



BBW Key Holder-THE SHOPS AT WILLOWBEND

Contact: L BRANDS

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https://ak-juneau.countybuyselltrade.com/jobs/bbw-key-holder-the-shops-at-willowbend_plano_82746

Address: **154 SW Oak St, Plano**
Price: **Check with seller**

DetailsApplyDescriptionSupports delivering sales plan through effective execution of store and operational tasks.Building High Performing Teams:

Participates in the hiring process by screening and scheduling interviews for candidates
Responsible for leadership tasks as delegated by the store manager
Provide individual and team performance feedback and recommendations to managers
Coach and reward in the moment to maximize selling potential of associates
Responsible for enforcing company policy, ensures a safe work environment, free of harassment or unlawful discrimination
Support onboarding and continued training of sales associatesSelling Effectiveness:

Lead and model the selling and customer experience standards
Lead selling efforts to meet selling goals during scheduled shifts
Ensure associates consistently execute to the selling model
Display knowledge of product, company policies and store strategies
Set the direction and goals for the day/shift when associates arrive for work
Build highly satisfied and loyal customer base through engagement, conversion and capturing customer phone and e-mail
Assist in meeting payroll targets by ensuring appropriate sales floor coverage (manage call ins / call offs)

Ensure associates receive scheduled breaks and meal periods (per state specific guidelines)Telling The Brand Story:



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